

QE uncertainty, China's import shortfall and other crosswinds

- Regional FX reserves resumed their uptrend in 2H12, but have struggled to grow into 2013, pointing to weaker liquidity inflows
- Positive spillover of China's recovery to the region appears to be fading, as China maintains sizeable regional trade surpluses
- Revising down our 2013 import growth forecast for China and GDP growth forecasts for Hong Kong, Korea and Singapore

Regional Economy



Kevin Lai

(852) 2848 4926 kevin.lai@hk.daiwacm.com

Chi Sun

(852) 2848 4427 chi.sun@hk.daiwacm.com

Christie Chien

(852) 2848 4482 christie.chien@hk.daiwacm.com

■ Summary

In our outlook for 2013, *All roads* lead to China, published on 4 January 2013, we expected much of the developed world to continue to struggle and that because of this, Asia ex-Japan would have to rely on China once more to provide much-needed support for a recovery. Given the apparent weakness in China's imports from Asia, this assumption is now being tested and our 2013 forecast for China's imports is revised down from 11% YoY to 9.5% YoY. At the same time, the region's export recovery seems more uneven compared with previous occasions. China has done better than many others, and as a result it continues to absorb sizeable trade surpluses from the region. We see several important implications here.

China's more inclusive growth model is having a profound impact on its Asia neighbours.

More of China's investment growth is now coming from the tertiary sector (research, education, health care, etc.) and less from the secondary sector (mining, manufacturing, construction, etc.). This new growth model will require more soft skills and technology, and less physical capital or commodity input.

■ China's exports to Asia have been growing much faster than its imports



China's new frugal and antigraft campaign restricts its

appetite for Asian products.

This stands to hurt a few of Asia's economies more specifically. Top of our list is Hong Kong, as more than half of its exports go to China and many of them are premium consumer items. Many gift items are also bought in the city, which means

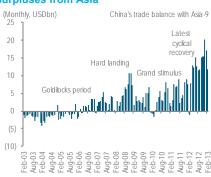
the impact of this policy could be broader than just on exports.

Fed's policy jitters add more uncertainty to liquidity flows. The Fed views QE as a short- or intermediate-term measure. If the first rate hike occurs in 2015, we

believe asset purchases would end well before that, probably before the middle of 2014. On top of this, we look for China to embark on another round of tightening from 4Q13 (revised from 3Q13). As a result, we now forecast GDP growth to peak in 3Q13 rather than 2Q13.

Reducing our forecasts for economies more exposed to **these crosswinds.** We are revising down our 2013 real GDP YoY growth forecasts as follows: to 2.0% from 2.3% for Hong Kong, to 2.9% from 3.3% for Korea, and to 2.7% from 3.0% for Singapore. We look for China to stay relatively robust and maintain our 8.4% YoY forecast for 2013. Nonetheless, the Fed is the biggest wild card, in our view. If an early exit for QE3 happens, there would be additional downside risks to our regional forecasts for 2014, as well as 2013.

■ China has been extracting more surpluses from Asia



Source: CEIC, Daiwa



QE uncertainty, China's import shortfall and other crosswinds

Stalling regional FX reserves, China's import demand shortfall and many other regional macro indicators point us to several important implications. Our GDP growth forecasts are revised down for economies that are more exposed to China. Also, we expect further setbacks to money inflows into the region, on QE policy uncertainty.

Asia ex-China's FX reserves have struggled to grow

The regional macro data year-to-date shows some interesting trends. China's exports have outperformed those for many locations, such as Korea and Singapore. At the same time, China's import demand has been much weaker than its exports and has disappointed us and the market, undermining many Asian economies that have been relying on China to kick-start or bolster an economic recovery in 2013. This trend has resulted in China retaining many of its trade surpluses with the region, and fewer being generated for the rest of the region.

On top of this, money inflows into Asia have started to fizzle, following the onset of the Fed's QE3 and the Bank of Japan's (BOJ) similar QE policy. Asia's FX reserves, excluding China, rose significantly in 2H12 but struggled to increase for the first two months of 2013. We see several important implications here and advise our clients to watch closely how these forces could unfold going forward.

In this report, we look at Asia-7 (Hong Kong, Taiwan, Korea, Singapore, Indonesia, Thailand and Malaysia). FX reserve data for this group is available up to the end of February 2013. We do not include China, India and the Philippines, because the data only goes up to the

end of December or January. We single out China, as we believe it has been absorbing more surpluses from the rest of the region (meaning that the rest of Asia is running a larger trade deficit with China).

QE3 and other factors pushed FX reserves up in 2H12...

FX reserves in Asia-7 were hit significantly during the Lehman crisis (2008-09). QE1 and QE2 were gamechangers. Between the start of QE1 in November 2008 and the end of QE2 in June 2011, reserves increased sharply by USD578bn to reach USD1,635bn. In other words, Asia-7 generated about USD18.6bn in inflows/month through its current and capital accounts during QE1 and QE2. Reserves continued to grow for another two months to reach a peak of USD1,659bn in August 2011.

Over the subsequent nine months (ie, between August 2011 and May 2012), these reserves declined by USD40bn for Asia-7, representing a fall of about USD4.4bn/month, still moderate compared with the rises seen during QE1 and QE2.

FX reserves: Asia-7



Source: CEIC, Daiwa

So what has happened since the onset of QE3? Reserves hit a trough in May 2012. They increased once more, by USD90bn (USD12.6bn/month) to reach USD1,710bn in December 2012, considerably weaker than the rises during QE1 and QE2. In other words, QE3 has generated additional inflows for the region, but lower than those that occurred during QE1 and QE2.

...but the same reserves have stalled into 2013

More importantly, going into 2013, these inflows appear to have stalled or started to decline. For the January-February period, FX reserves fell by USD20bn, which is not a significant decline but was certainly not what many expected. We go on to assess the reasons for this decline.



China's demand recovery has been lacklustre for the region

In our view, there are several factors that explain the year-to-date decline in Asia-7's FX reserves.

In the case of Hong Kong, the decline in FX reserves was USD12.5bn for the first two months of 2013. We believe there was a substantial outflow through its capital account. (See also our report, <u>Is money flowing out again? Part II</u>, published on 3 March 2013.)

In the case of Indonesia, the drop was USD7.5bn, which can be explained largely by its current-account deficit.

The FX reserves for Korea, Taiwan and Singapore were relatively flat over January and February, after sharp rises in the preceding six months. Their current accounts should have remained well in surplus over this period, implying some capital-account outflows.

At the onset of QE3 in September 2012, the general market assumption was that Asia would see another influx of liquidity inflows over the entire course of the QE3. We have not been of this view and have argued that neither Asia's fundamentals nor the US Dollar trend supported the assumption that QE3 would bring significant inflows on a sustainable basis.

China's imports from Asia have been much weaker than its exports to the region

What has surprised us, however, is that China's cyclical recovery, which also started around the middle of 2012, has not had a powerful impact on import creation for many of its Asian neighbours. Here, we look at Asia-9 (Asia-7 plus India and the Philippines) because the regional trade data vis-a-vis China is available up to end-February this year.

China's imports from Asia-9 were up just 4.3% YoY for 2H12 and 11.8% YoY for 2M13. We consider these levels of growth as still too low, given that China's total exports were up by much stronger levels of 6.9% YoY and 23.6% YoY for the two respective periods. For the same periods, China's exports to Asia-9 accelerated sharply, up 20.5% YoY for 2H12 and 39.2% YoY for 2M13.

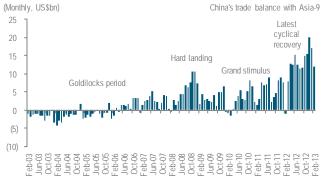
This data shows that China's recovery has been quite encouraging if we consider only China, but more disappointing for the rest of the region. One would have expected China to run a bigger trade deficit or at least a much lower surplus with its neighbours in this improved environment. However, China's trade surplus with Asia-9 has remained very high. For 1H12, this surplus was USD9.2bn/month, but it rose to USD14.4bn/month for 2H12 and USD14.5bn/month for 2M13.

■ China's exports to Asia have been outperforming imports from Asia by a significant margin



Source: CEIC, Daiwa

As a result, China has been absorbing more surpluses from the region



Source: CEIC, Daiwa

In other words, China has required less import demand from its neighbours to support its recovery, in terms of both domestic and external demand. This is by far the most interesting macro development for the region this year, in our opinion. We see three important implications here.

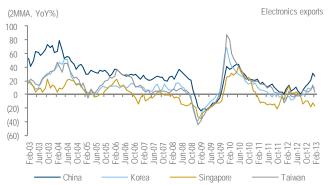
Not everyone can benefit from the surge in smartphone demand

First, we have pointed out previously (in <u>Asia Trade Watcher: Dissecting disappointing trade</u>, of 17 December 2012) that China's export recovery was led by shipments of smartphones and similar electronics. China is the final destination in the smartphone production chain. Handset exports were up by 18.9% YoY for 2H12 and 15.9% YoY for 2M13. Suppliers of smartphone components are concentrated in a few centres, most notably Taiwan. Singapore, for example,



does not benefit from the smartphone boom because it is more specialised in other types of electronics, such as PCs and ICs. Singapore's electronics exports fell by 16.8% YoY for 2M13. Moreover, since smartphone production is not commodity-intensive, many ASEAN countries do not benefit from the surge in demand for these items.

China's electronics exports have been outperforming other countries



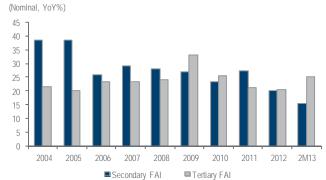
Source: CEIC, Daiwa (China: hi-tech and electronics in USD; Singapore: in SGD; China,

China's investment drive is becoming less extractive and more inclusive

Second, according to the PRC Government's budget for 2013, China will continue to invest heavily to support GDP growth this year. The government's FAI target has been set at 18% YoY for 2013, a little higher than the 16% YoY target but lower than the 20.3% YoY actual growth for 2012. In contrast with the past, however, China's FAI is increasingly being delivered by the tertiary sector (transportation, software, media, banking, scientific research, water conservation, environmental protection, education, healthcare, leisure and culture, etc.), rather than the secondary industry (mining, manufacturing, utilities, construction, etc.).

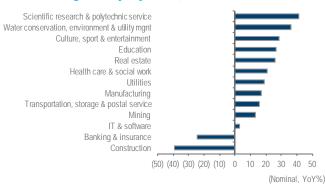
For 2012, FAI in the secondary industry was up 20.2% YoY, whereas in the tertiary industry it was up 20.6% YoY, more or less the same. For 2M13, the former decelerated sharply to 15.6% YoY, but the latter accelerated to 25.0% YoY. In 2012, tertiary FAI was 24% greater than secondary FAI. For 2M13, the percentage has risen to 46%.

■ China's tertiary FAI growth has been much faster this year



Source: CEIC, Daiwa

■ China's FAI growth by key sector, 2M13



Source: CEIC, Daiwa

This drive is fully in line with the government's new inclusive growth methodology, according to <u>World Bank's definition</u>. Inclusive basically means, 'broad based growth, shared growth, and pro-poor growth'. It decreases the rapid growth rate of poverty in a country and increases the involvement of people into the growth process of the country. By its very definition, inclusive growth implies an equitable allocation of resources with benefits incurred to every section of the society. However, the allocation of resources must be focused on the intended short- and long-term benefits of the society such as availability of consumer goods, people access, employment, standard of living, etc. It sets a direct relationship between macro and micro determinant of the economy and its growth.

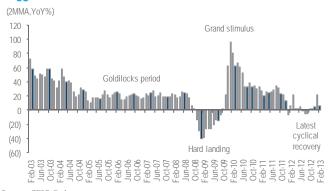
In a nutshell, inclusive growth encompasses: 1) less quantity and more quality of growth, 2) less waste and more efficiency, and 3) more sustainable and equitable growth path. In the past, Asia has provided mostly capital goods, energy and commodities to support China's pursuit of high-GDP growth.

When China adopts a speed-driven growth model, as it did in the past, it tends to create more surpluses/liquidity for the rest of Asia. When China



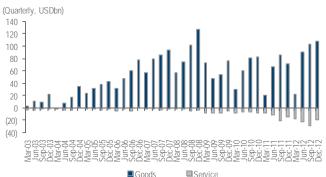
adopts a more inclusive growth model, as it does now, it tends to absorb more surpluses/liquidity from the rest of Asia.

■ China's imports from ASEAN (mostly commodities) remain sluggish



As China is now quickly adjusting its growth strategy, the rest of Asia will have to go through various levels of adjustment too, in our view. Going forward, we believe China's future investment drive will require more transferring of soft skills, expertise and technology, and less physical capital or commodity inputs. China's service account has been growing more rapidly in recent years compared with in the past decade, but in net terms, its goods account is five times larger than its service account. It will be several more years before China runs a substantial service deficit to offset its goods trade surplus with its Asian neighbours, in our view.

■ China's current-account balances



Source: CEIC, Daiwa

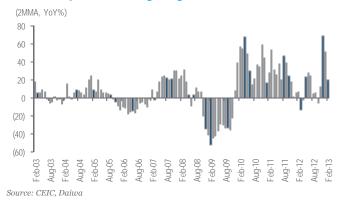
China's frugal and anti-graft campaign is restricting its appetite for Asian products

Finally, China's latest frugal and anti-graft campaign implemented from October 2012 has restricted its imports from Asia. This stands to hurt some Asian economies more specifically. Top on our list is Hong Kong, as 54% of its exports go to China. Hong Kong

imports a wide range of goods for China, especially fine wines, tobacco, and fresh and dried seafood. In 2012, its exports to China were worth USD238bn, 2.8 times the combined size of its exports to the US and EU.

We estimate that about 20% of these exports will be affected by the latest frugal and anti-graft campaign. They are, in order of magnitude: 1) gold, 2) fruit and vegetables, 3) travel goods and handbags, 4) meat, 5) beverages, 6) tobacco, 7) road vehicles and 8) fish and aquatic products. This percentage, however, does not include items such as jewellery and luxury watches, which are included in other large categories that we cannot filter. Many premium items, such as lobsters, are shipped into China illegally.

■ China's imports from Hong Kong



China's cyclical window likely to last until 3Q13

In our outlook for 2013 (*All roads lead to China* of 4 January 2013), we assumed that China's cyclical recovery would last until the middle of 2013, before slowing down again due to another round of policy tightening. The tightening would encompass two 25bps rate hikes by the PBOC to manage renewed inflation pressures and guide overall GDP growth lower again. Until then, however, we had assumed this cyclical demand recovery in China would offer many of Asia's economies much-needed help. But given the weaknesses of China's imports from Asia and other macro changes in the country, we see the need to modify these assumptions.



■ North Asia is more sensitive to China's demand



Source: CEIC, Daiwa

First, we are cutting our 2013 import forecast for China, from 11.0% YoY to 9.5% YoY. Second, we now expect the tightening to be pushed back by a quarter, from 3Q13 to 4Q13, as we expect overall inflation pressure to remain manageable over the next six months. Our rationale for our revised outlook is that consumption demand is being dampened by the current frugal campaign. As a result, price pressure on

food (especially pork) and other consumer items is likely to be milder than we expected previously. These factors would reduce the urgency for monetary tightening.

In this sense, the cyclical peak for China's GDP growth would be 3Q13 instead of 2Q13. We now look for GDP growth to continue to accelerate to 8.7% YoY for 3Q13 before easing to 8.3% YoY for 4Q13 (as against our prior growth forecasts for 8.5% YoY for 1Q13, 8.7% YoY for 2Q13, 8.5% YoY for 3Q13 and 7.9% for 4Q13). In terms of tightening, we believe the two 25bp policy rate hikes from the PBOC will both be implemented in 4Q13.

The window for China's cyclical recovery should therefore last for an extra six months before another round of policy tightening – albeit mild in our view – sets in later this year. Since North Asia (Hong Kong, Taiwan and Korea) is more sensitive to China demand in general, these economies would be more directly affected by a new round of tightening in China.

■ China economic indicators: trend and Daiwa forecasts

	Unit	1Q12	2Q12	3Q12	4Q12	1Q13E	2Q13E	3Q13E	4Q13E	2012	2013E	2014E
Real GDP	YoY %	8.1	7.6	7.4	7.9	8.1	8.5	8.7	8.3	7.8	8.4	7.5
CPI	YoY %	3.8	2.8	1.9	2.1	2.5	2.9	3.4	4.4	2.7	3.3	4.3
PPI	YoY %	0.1	(1.4)	(3.3)	(2.3)	(1.7)	(0.8)	1.7	2.6	(1.7)	0.5	3.9
Fixed assets investment (nominal, YTD)	YoY %	20.9	20.4	20.5	20.6	20.8	20.5	20.0	18.0	20.6	18.0	16.0
Retail sales (nominal)	YoY %	15.8	13.9	13.5	14.9	12.7	14.1	15.3	16.1	14.3	14.5	14.8
Industrial production	YoY %	11.5	9.5	9.1	10.0	10.1	11.1	11.7	10.9	10.0	11.0	9.0
Exports	YoY %	7.6	10.4	4.4	9.4	14.9	5.9	8.6	9.6	7.9	9.5	11.0
Imports	YoY %	6.9	6.4	1.4	2.9	2.9	9.3	11.9	13.3	4.3	9.5	13.0
Trade balance	USDbn	0.2	68.4	79.2	82.8	52.8	57.2	71.0	74.3	231	<i>255</i>	244
Exchange rate	CNY/USD	6.29	6.32	6.28	6.23	6.20	6.15	6.12	6.10	6.23	6.10	6.00
M2	YoY %	13.4	13.6	14.8	13.8	14.8	13.5	12.8	12.0	13.8	12.0	10.0
1-year base lending rate	% pa	6.56	6.31	6.00	6.00	6.00	6.00	6.00	6.50	6.00	6.50	6.50
1-year deposit rate	% pa	3.50	3.25	3.00	3.00	3.00	3.00	3.00	3.50	3.00	3.50	3.50
Required reserve ratio	%	20.0	19.5	19.5	19.5	19.5	19.5	19.5	19.5	19.5	19.5	19.5
Current account balance	% of GDP									2.6	2.2	1.9
Foreign reserves	USDtn	3.3	3.2	3.3	3.3	3.4	3.5	3.5	3.5	3.3	3.5	3.5
Fiscal balance	% of GDP									(1.5)	(1.8)	(2.0)

Source: CEIC, Daiwa forecasts

Fed's policy jitters add more uncertainty to liquidity direction

Given the decline in FX reserves in Asia-7 over January and February, there is evidence enough to show that global investors have become less excited about what QE3 or BOJ's new policy may bring to Asia. Money inflows into the region are affected by global risk appetite, which in turn is very sensitive to the region's growth or recovery outlook. If regional growth disappoints, we believe investors will be more reluctant to bring in new money regardless of how much new money is being printed every day.

More importantly, the excitement about QE3 appears to be fading, in no small part due to the uncertainty of the Fed's current policy stance. The minutes from the two FOMC meetings in December and January indicated a wide range of views on the Fed's QE3, with the FOMC agreeing only on the general nature of the effort – purchasing securities until the labour market improves substantially while taking account of the program's effectiveness and costs.



QE3 exit door may open before mid-2014

According to our US economist Mike Moran, a closely related issue involves the eventual exit from the unconventional stance now in place. Although the unwinding of the current degree of accommodation is unlikely to begin for a considerable time, public statements from some Fed officials have indicated that they are considering a change in the exit strategy agreed to in June 2011. That plan involved a gradual selling of agency and mortgage-backed securities shortly after the Fed started to raise short-term interest rates. However, recent comments suggest that the FOMC might forego sales of assets and allow a more gradual reduction in the Fed's portfolio by running off securities as they mature. A more gradual approach might limit market disruptions and lessen the probability of the Fed realising losses on its portfolio if it were to sell assets in an environment of rising interest rates.

At the FOMC's meeting in March, while the Chairman remained imprecise on the Fed's plans for quantitative easing, he made one comment we found interesting; he noted that he expected a considerable period between the end of QE and the first rate hike. The economic projections of Fed officials continued to suggest that the first rate hike would occur in 2015, and thus that the asset purchase programme would end well before that. 'Considerable period' leaves open a wide range for interpretation, but it clearly suggests that the FOMC views QE as a short- or intermediate-term programme. We would be surprised if it went beyond mid-2014.

Hong Kong and India are most vulnerable to Fed's policy changes

This policy backdrop is not conducive for further money inflows into Asia, in our view. Asian markets have not been prepared for an early exit of QE3. Now that inflows into via both current and capital accounts Asia have started to struggle into 2013, we believe an extended period of policy uncertainty from the Fed would continue to stem further money inflows, if not raising the odds of a reversal of flows. In this respect, we see Hong Kong and India as the locations that are most vulnerable to a potential change in the Fed's QE3 policy. These two economies have seen substantial levels of inflows on the back of three QE programmes.

Regional forecast revisions

In view of these new factors, we are reviewing our regional forecasts. As we believe have been quite cautious with our numbers, assuming only a mildly positive impact from QE3 and a very feeble growth backdrop in the G3 economies, we do not see the need to reduce our forecasts significantly. Our key downward revisions are for Hong Kong, Korea and Singapore.

In our 2013 Outlook report, we forecast 2.3% YoY GDP growth for Hong Kong (up from 2.0% before), which is already close to the low end of the FocusEconomics consensus. To reflect the new factors discussed above, as well as additional factors such as higher mortgage rates and a sharp decline in property transactions, we are revising down our forecast back to 2.0% YoY.

For Korea, our GDP growth forecast for 2013 in our report was 3.3% YoY (down from 3.5% YoY previously), slightly higher than the consensus forecast of 3.1% YoY. Without a strong boost from China, we now see further weakness stemming from Korea exports, which have been weighed down by ongoing Yen depreciation. We had assumed that the BOK would make one more 25bps interest-rate cut in January or February, but this has been delayed. All in all for 2013, we find it necessary to cut our export growth forecast from 6.0% YoY to 4.0% YoY and our GDP growth forecast from 3.3% YoY to 2.9% YoY.

■ Korea: exports to China remain sluggish



For Taiwan, we are not changing our forecasts, although the economy there is also very sensitive to demand from China. Nonetheless, we expect Taiwan to continue to benefit from strong demand globally for smartphones and similar electronics. In addition, we expect it to be cushioned by further liberalisation of service trade with China. Our 2013 GDP growth



forecast is 3.0% YoY, which is slightly lower than consensus forecast of a 3.4% YoY.

For India, also, our GDP growth forecasts are unchanged at 6.0% YoY for FY13/14 and 6.5% YoY for FY14/15. We are mindful, however, of the knock-on effects of potential policy changes by the Fed on the directions of money flow and hence GDP growth in India. Our FY13/14 forecast remains slightly lower than the consensus's 6.2% YoY.

For ASEAN, we are revising down our forecasts for Singapore only, due to its inability to benefit from the current wave of smartphone shipments. Non-electronics exports including pharmaceuticals have also been quite discouraging. Likewise, local retail sales have continued to drop in year-on-year terms. We now see considerable downside risk to our forecasts. For 2013, our export growth forecast is reduced from 5.0% YoY to 3.0% YoY, and our GDP growth forecast is revised down from 3.0% YoY to 2.7% YoY.

We are leaving our 2014 forecasts broadly unchanged, as we believe the challenges we have identified represent crosswinds rather than headwinds for the

region. Nonetheless, the Fed's potential policy flip-flop remains the biggest wild card in our outlook. This factor could easily turn itself into a significant headwind for Asia from the latter part of 2013 onwards. We will be watching closely any slight change of the Fed's rhetoric going forward, especially the messages coming from each of the FOMC meeting minutes.

■ Revisions to our GDP growth forecasts (YoY)

		2013E			2014E	
	New	Previous	Consensus	New	Previous	Consensus
Asia ex-Japan	6.8	6.8	6.8	6.6	6.6	7.0
China	8.4	8.4	8.2	7.5	7.5	8.0
Hong Kong	2.0	2.3	3.4	3.0	3.0	4.1
Taiwan	3.0	3.0	3.4	4.0	4.0	4.0
Korea	2.9	3.3	3.1	4.0	4.0	4.0
India	6.0	6.0	6.2	6.5	6.5	7.0
Singapore	2.7	3.0	2.7	4.5	4.5	3.9
Indonesia	6.2	6.2	6.2	6.4	6.4	6.3
Malaysia	5.3	5.3	4.9	5.5	5.5	5.2
Philippine	5.8	5.8	5.8	6.5	6.5	5.7
Thailand	4.8	4.8	4.7	5.0	5.0	4.9

Source: FocusEconomics, Daiwa forecasts Note: FY13/14 and FY14/15 for India



■ Real GDP

(% YoY)	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013E	2014E
Asia ex Japan	8.4	9.2	10.2	11.1	7.3	6.5	9.3	7.3	6.2	6.8	6.6
China	10.1	11.3	12.7	14.2	9.6	9.2	10.4	9.2	7.8	8.4	7.5
Hong Kong	8.5	7.1	7.0	6.4	2.3	(2.6)	7.1	5.0	1.4	2.0	3.0
Taiwan	6.2	4.7	5.4	6.0	0.7	(1.8)	10.7	4.0	1.3	3.0	4.0
Korea	4.6	4.0	5.2	5.1	2.3	0.3	6.3	3.6	2.0	2.9	4.0
India	7.0	9.5	9.6	9.3	6.7	8.6	9.3	6.5	5.2	6.0	6.5
Singapore	9.2	7.4	8.8	8.9	1.7	(1.0)	14.8	4.9	1.3	2.7	4.5
Indonesia	5.0	5.7	5.5	6.3	6.0	4.6	6.2	6.5	6.2	6.2	6.4
Malaysia	6.8	5.3	5.8	6.5	4.8	(1.6)	7.2	5.1	5.6	5.3	5.5
Philippines	6.7	4.8	5.2	6.6	4.2	1.1	7.6	3.9	6.6	5.8	6.5
Thailand	6.3	4.6	5.1	5.0	2.5	(2.3)	7.8	0.1	6.4	4.8	5.0

Source: CEIC, Daiwa forecasts Note: Fiscal year for India and forecast figures for 2012

■ CPI

(a a											
(% YoY)	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013E	2014E
Asia ex Japan	4.2	3.0	3.2	4.3	6.3	0.7	4.1	5.6	3.5	3.8	
China	3.9	1.8	1.5	4.8	5.9	(0.7)	3.3	5.4	2.7	3.3	4.3
Hong Kong	(0.4)	0.9	2.0	2.0	4.3	0.5	2.4	5.3	4.1	3.5	2.5
Taiwan	1.6	2.3	0.6	1.8	3.5	(0.9)	1.0	1.4	1.9	1.5	1.9
Korea	3.6	2.8	2.2	2.5	4.7	2.8	2.9	4.0	2.2	2.8	2.5
India	n.a.	4.4	6.6	4.7	8.1	3.9	9.6	9.0	7.5	6.5	6.0
Singapore	1.7	0.4	1.0	2.1	6.5	0.6	2.8	5.3	4.6	3.8	3.0
Indonesia	6.2	10.5	13.1	6.4	9.8	4.9	5.1	5.4	4.3	6.0	5.0
Malaysia	1.5	3.0	3.6	2.0	5.4	0.6	1.7	3.2	1.7	2.8	3.5
Philippines	6.0	7.6	6.2	2.8	9.3	3.2	3.8	4.7	3.1	4.0	4.5
Thailand	2.0	4.5	4.7	2.2	5.5	(0.8)	3.3	3.8	3.0	3.5	4.0

Source: CEIC, Daiwa forecasts Note: Fiscal year for India and forecast figures for 2012

■ Exports

(% YoY)	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013E	2014E
China	35.4	28.4	27.2	26.0	17.2	(16.0)	31.3	20.3	7.9	9.0	11.0
Hong Kong	15.9	11.6	9.5	8.7	5.3	(12.2)	22.5	9.9	3.3	5.0	10.0
Taiwan	21.1	8.8	12.9	10.1	3.6	(20.3)	34.8	12.3	(2.3)	6.0	7.0
Korea	31.0	12.0	14.4	14.1	13.6	(13.9)	28.3	19.0	(1.3)	4.0	12.0
India	30.9	23.0	22.7	29.0	13.7	(3.5)	40.5	21.4	(4.0)	9.0	14.0
Singapore	24.2	15.8	18.2	10.1	12.6	(20.2)	30.6	16.5	(0.2)	3.0	8.0
Indonesia	10.4	19.7	17.7	13.2	20.2	(15.0)	35.5	28.9	(6.6)	12.0	20.0
Malaysia	26.5	11.8	13.6	9.5	13.4	(21.2)	26.3	14.9	(0.3)	7.0	12.0
Philippines	9.5	4.0	14.9	6.4	(2.8)	(21.7)	34.0	(6.2)	7.6	9.0	15.0
Thailand	94.5	15.0	16.9	18.6	15.5	(14.3)	26.8	15.1	3.1	8.0	12.0

Source: CEIC, Daiwa forecasts

Note: Fiscal year for India and forecast figures for 2012 $\,$

■ Imports

- imports											
(% YoY)	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013E	2014E
China	36.0	17.6	19.9	20.8	18.5	(11.2)	38.7	24.9	4.3	11.0	13.0
Hong Kong	16.9	10.5	11.7	9.8	5.7	(10.6)	24.7	11.7	4.3	5.0	9.0
Taiwan	31.8	8.2	11.0	8.2	9.7	(27.5)	44.1	12.0	(3.8)	6.5	8.5
Korea	25.5	16.4	18.4	15.3	22.0	(25.8)	31.6	23.3	(0.9)	5.9	11.0
India	42.8	32.3	25.6	34.9	21.2	(5.0)	28.2	32.2	(3.0)	4.0	9.0
Singapore	27.4	15.4	19.1	10.2	21.2	(23.1)	26.8	17.7	3.9	5.5	8.0
Indonesia	32.3	37.7	6.5	15.4	37.0	(24.9)	40.1	30.8	8.0	12.0	18.0
Malaysia	28.5	8.7	14.2	12.1	7.0	(20.9)	33.0	13.9	4.9	8.0	10.0
Philippines	8.8	7.7	9.2	7.2	2.2	(24.1)	27.5	10.1	2.0	7.0	10.0
Thailand	20.6	25.7	9.0	8.7	28.1	(25.4)	36.8	25.1	8.2	9.0	10.0

Source: CEIC, Daiwa forecasts

Note: Fiscal year for India and forecast figures for 2012



■ Trade balance

(USDbn)	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013E	2014E
China	32.1	102.0	177.5	264.3	298.1	195.7	183.1	154.9	245.0	230.0	215
Hong Kong	(11.8)	(10.2)	(17.9)	(23.1)	(25.8)	(28.8)	(43.0)	(54.9)	(61.6)	(64.7)	(65.9)
Taiwan	13.6	15.8	21.3	27.4	15.2	29.3	23.4	26.8	30.4	30.9	28.7
Korea	29.4	23.2	16.1	14.6	(13.3)	40.4	41.2	30.8	28.3	19.6	27.4
India	(28.0)	(44.9)	(59.3)	(87.5)	(118.4)	(109.6)	(118.6)	(184.2)	(181.7)	(174.3)	(174.1)
Singapore	25.0	29.6	33.1	36.3	18.3	23.9	40.8	43.8	28.6	20.0	21.6
Indonesia	15.8	11.3	22.9	24.9	12.1	25.8	22.2	26.1	(1.6)	(1.8)	2.2
Malaysia	21.5	27.3	30.3	29.7	42.9	33.4	34.1	40.6	30.7	30.9	40.3
Philippines	(4.4)	(6.2)	(4.4)	(5.0)	(7.7)	(4.7)	(3.4)	(12.2)	(9.7)	(9.4)	(7.5)
Thailand	1.8	(7.8)	(0.1)	12.5	(3.3)	17.3	8.1	(9.0)	(21.0)	(25.1)	(22.7)

Source: CEIC, Daiwa forecasts

Note: Fiscal year for India and forecast figures for 2012

■ Policy rate

(%, end of period)	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013E	2014E
China	5.58	5.58	6.12	7.47	5.31	5.31	5.81	6.56	6.00	6.50	6.50
Taiwan	1.75	2.25	2.75	3.38	2.00	1.25	1.63	1.88	1.88	2.25	2.75
Korea	3.25	3.75	4.50	5.00	3.00	2.00	2.50	3.25	2.75	2.50	3.00
India	6.00	6.50	7.75	7.75	5.00	5.00	6.75	8.50	7.50	7.00	6.75
Indonesia	#N/A	12.75	9.75	8.00	9.25	6.50	6.50	6.00	5.75	6.25	7.00
Malaysia	2.70	3.00	3.50	3.50	3.25	2.00	2.75	3.00	3.00	<i>3.25</i>	3.75
Philippines	6.75	7.50	7.50	5.25	5.50	4.00	4.00	4.50	3.50	4.00	4.50
Thailand	2.00	4.00	5.00	3.25	2.75	1.25	2.00	3.25	2.75	3.25	3.75

Source: CEIC, Daiwa forecasts

Note: Fiscal year for India and forecast figures for 2012 $\,$

■ Fiscal balance

(% of GDP)	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013E	2014E
China	(1.3)	(1.2)	(1.0)	0.2	(0.8)	(2.8)	(1.7)	(1.1)	(1.5)	(1.8)	(2.0)
Hong Kong	1.7	1.0	4.0	7.7	0.1	1.6	4.3	3.9	(0.5)	(1.0)	(0.9)
Taiwan	(2.8)	(0.6)	(0.3)	(0.4)	(0.9)	(4.5)	(3.3)	(2.2)	(2.0)	(1.8)	(1.6)
Korea	0.7	0.6	0.7	3.8	1.5	(1.7)	1.4	1.5	(0.5)	(0.6)	0.0
India	3.9	(4.0)	(3.3)	(2.5)	(6.0)	(6.4)	(4.8)	(5.7)	(5.2)	(4.8)	(4.5)
Singapore	2.9	(0.3)	0.5	3.1	1.4	(1.0)	0.2	1.3	2.0	1.2	1.3
Indonesia	(0.6)	(0.5)	(0.9)	(1.3)	(0.1)	(1.6)	(0.7)	(1.1)	(2.0)	(1.5)	(1.2)
Malaysia	(3.7)	(3.6)	(3.3)	(3.2)	(4.8)	(7.0)	(5.6)	(5.0)	(5.0)	(4.2)	(4.0)
Philippines	(3.8)	(2.6)	(1.0)	(0.2)	(0.9)	(3.7)	(3.5)	(2.0)	(2.6)	(2.2)	(2.0)
Thailand	0.0	0.7	2.1	(0.4)	(1.3)	(3.5)	(1.1)	(1.4)	(4.3)	(3.0)	(2.5)

 $Source: CEIC, Daiwa \, forecasts$

Note: Fiscal year for India and forecast figures for 2012

■ Current-account balance

- Current-account balance											
(% of GDP)	2004	2005	2006	2007	2008	2009	2010	2011	2012E	2013E	2014E
China	3.6	5.9	8.6	10.1	9.1	5.2	5.1	2.8	2.6	2.2	1.9
Hong Kong	9.9	11.9	12.7	13.0	15.0	9.5	6.6	4.8	(2.3)	1.4	(3.4)
Taiwan	5.8	4.8	7.0	8.9	6.9	11.4	9.3	8.9	10.5	9.3	7.8
Korea	4.5	2.2	1.5	2.1	0.3	3.9	2.9	2.3	2.2	2.1	2.6
India	(0.3)	(1.2)	(1.0)	(1.3)	(2.3)	(2.8)	(2.7)	(4.2)	(4.9)	(3.8)	(2.8)
Singapore	17.1	21.4	24.8	26.1	15.1	17.7	26.8	24.6	18.6	16.0	18.0
Indonesia	0.6	0.1	3.0	2.4	0.0	2.0	0.7	0.2	(2.8)	(1.8)	(0.7)
Malaysia	12.1	14.4	16.1	15.4	17.1	15.5	11.1	11.0	6.4	12.7	12.7
Philippines	1.8	1.9	4.4	4.8	2.1	5.6	4.5	3.2	2.6	2.5	2.4
Thailand	3.1	(4.3)	1.1	6.3	0.7	8.3	3.1	1.7	0.8	0.5	1.0

Source: CEIC, Daiwa forecasts

Note: Fiscal year for India and forecast figures for 2012



■ Exchange rates (local currencies to USD)

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013E	2014E
China	8.28	8.08	7.82	7.30	6.82	6.83	6.59	6.30	6.23	6.10	6.00
Hong Kong	7.77	7.75	7.77	7.80	7.75	7.76	7.77	7.77	7.75	7.76	7.8
Taiwan	32.2	33.3	32.5	32.4	33.1	32.3	30.5	30.3	29.0	29.1	28.7
Korea	1,035	1,012	930	936	1,260	1,165	1,135	1,152	1,071	1,020	1,000
India	43.6	44.3	43.8	40.1	51.1	45.5	44.9	50.4	56.0	58.0	58
Singapore	1.63	1.66	1.53	1.44	1.44	1.40	1.29	1.30	1.22	1.20	1.17
Indonesia	9,290	9,830	9,020	9,419	10,950	9,400	8,991	9,068	9,637	9,600	9,400
Malaysia	3.80	3.78	3.53	3.31	3.46	3.42	3.08	3.18	3.06	2.98	2.91
Philippines	56.3	53.1	49.1	41.4	47.5	46.4	43.9	43.9	41.1	39.0	38.0
Thailand	39.1	41.0	36.0	33.7	34.9	33.3	30.2	31.7	30.6	29.5	29.0

Source: CEIC, Daiwa forecasts Note: Fiscal year for India and forecast figures for 2012



PHILIPPINES
Rommel RODRIGO

(63) 2 813 7344 ext 302

 $Head\ of\ Philippines\ Research; Strategy;\ Capital\ Goods;\ Materials$

rommel.rodrigo@dbpdaiwacm.com.ph

HONG KONG		
Nagahisa MIYABE	(852) 2848 4971	nagahisa.miyabe@hk.daiwacm.com
Regional Research Head	(-U=) ==-TO TO/1	
Hiroaki KATO	(852) 2532 4121	hiroaki.kato@hk.daiwacm.com
Regional Research Co-hed	ıd	
John HETHERINGTON	(852) 2773 8787	john.hetherington@hk.daiwacm.com
Regional Deputy Head of	Asia Pacific Researc	h; Regional Head of Product Management
Pranab Kumar SARMAH Regional Head of Researc	(852) 2848 4441 h Promotion	pranab.sarmah@hk.daiwacm.com
Mingchun SUN Head of China Research;	(852) 2773 8751 Chief Economist (Rec	mingchun.sun@hk.daiwacm.com
Dave DAI	(852) 2848 4068	dave.dai@hk.daiwacm.com
		ch; Pan-Asia/Regional Head of Clean ent; Renewables (Hong Kong, China)
Kevin LAI	(852) 2848 4926	kevin.lai@hk.daiwacm.com
Deputy Head of Regional	Economics; Macro E	Economics (Regional)
Chi SUN Macro Economics (China)	(852) 2848 4427	chi.sun@hk.daiwacm.com
Christie CHIEN	(852) 2848 4482	christie.chien@hk.daiwacm.com
Macro Economics (Taiwa		
Jonas KAN	(852) 2848 4439	jonas.kan@hk.daiwacm.com
		Kong and China Property; Regional
Property Coordinator; Pr		
Jeff CHUNG	(852) 2773 8783	jeff.chung@hk.daiwacm.com
Automobiles and Compon	ents (China)	
Grace WU	(852) 2532 4383	grace.wu@hk.daiwacm.com
Head of Greater China FI		
Jerry YANG Banking (Taiwan)/Divers	(852) 2773 8842 ified Financials (Tai	jerry.yang@hk.daiwacm.com wan and China)
Leon QI	(852) 2532 4381	leon.qi@hk.daiwacm.com
Banking (Hong Kong, Chi	na)	
Joseph HO	(852) 2848 4443	joseph.ho@hk.daiwacm.com
Head of Industrials and M Equipments and Machine		ong, China); Capital Goods –Electronics na)
Winston CAO Capital Goods – Machiner	(852) 2848 4469 ry (China)	winston.cao@hk.daiwacm.com
Bing ZHOU	(852) 2773 8782	bing.zhou@hk.daiwacm.com
Consumer/Retail (Hong K Gaming (Hong Kong, Mad	Cong, China); Hotels	, Restaurants and Leisure - Casinos and
Cris XU Household & Personal Pro	(852) 2773 8736 oducts (China)	cris.xu@hk.daiwacm.com
Eric CHEN	(852) 2773 8702	eric.chen@hk.daiwacm.com
Pan-Asia/Regional Head	of IT/Electronics; Se	miconductor/IC Design (Regional)
Felix LAM	(852) 2532 4341	felix.lam@hk.daiwacm.com
Head of Materials (Hong I Taiwan); Property (China		nt and Building Materials (China,
John CHOI	(852) 2773 8730	john.choi@hk.daiwacm.com
Head of Multi-Industries (Internet (China)	Hong Kong, China);	Small/Mid Cap (Regional);
Joey CHEN Steel (China)	(852) 2848 4483	joey.chen@hk.daiwacm.com
Kelvin LAU	(852) 2848 4467	kelvin.lau@hk.daiwacm.com
	Hong Kong, China);	Hong Kong and China Research
Jibo MA	(852) 2848 4489	jibo.ma@hk.daiwacm.com
Head of Custom Products	Group; Custom Prod	lucts Group
Thomas HO	(852) 2773 8716	thomas.ho@hk.daiwacm.com
Custom Products Group		

SOUTH KOREA		
Chang H LEE	(82) 2 787 9177	chlee@kr.daiwacm.com
Head of Korea Research	; Strategy; Banking/I	Finance
Sung Yop CHUNG	(82) 2 787 9157	sychung@kr.daiwacm.com
	onal Head of Automob	iles and Components; Automobiles;
Shipbuilding; Steel		
Jun Yong BANG	(82) 2 787 9168	junyong.bang@kr.daiwacm.com
Automobiles and Compo	nents; Chemical	
Anderson CHA	(82) 2 787 9185	anderson.cha@kr.daiwacm.com
Banking/Finance		
Mike OH	(82) 2 787 9179	mike.oh@kr.daiwacm.com
Capital Goods (Construc		minorone in ratio vaccino o m
Sang Hee PARK	(82) 2 787 9165	sanghee.park@kr.daiwacm.com
Consumer/Retail	(82) 2 /8/ 9105	sangnee.park@kr.darwaciii.com
	(0-)0	71 01 12
Jae H LEE	(82) 2 787 9173	jhlee@kr.daiwacm.com
IT/Electronics (Tech Ha		
Joshua OH	(82) 2 787 9176	joshua.oh@kr.daiwacm.com
IT/Electronics (Handset		
Thomas Y KWON	(82) 2 787 9181	yskwon@kr.daiwacm.com
Pan-Asia Head of Internet	& Telecommunications	s; Software (Korea) – Internet/On-line Gam
TAIWAN		
Mark CHANG	(886) 2 8758 6245	mark.chang@daiwacm-cathay.com.tw
		edium Cap; Small/Medium Cap (Regiona
Birdy LU		birdy.lu@daiwacm-cathay.com.tw
IT/Technology Hardwai	re (Handsets and Com	ponents)
Steven TSENG	(886) 2 8758 6252	steven.tseng@daiwacm-cathay.com.tw
IT/Technology Hardwar		
Christine WANG		christine.wang@daiwacm-cathay.com.t
Christine WANG IT/Technology Hardwar		
, ,,		
Lynn CHENG		lynn.cheng@daiwacm-cathay.com.tw
IT/Electronics (Semicon		
Rita HSU	(886) 2 8758 6254	rita.hsu@daiwacm-cathay.com.tw
Small/Mid Cap		
INDIA		
Punit SRIVASTAVA	(91) 22 6622 1013	punit.srivastava@in.daiwacm.com
Head of Research; Strate	egy; Banking/Finance	
Navin MATTA	(91) 22 6622 8411	navin.matta@in.daiwacm.com
Automobiles and Compo		
Saurabh MEHTA	(91) 22 6622 1009	saurabh.mehta@in.daiwacm.com
Capital Goods; Utilities	(91) 22 0022 1009	Saurabii,incina@in.daiwaciii.coiii
*	() ((7: 110: 1:
Mihir SHAH	(91) 22 6622 1020	mihir.shah@in.daiwacm.com
FMCG/Consumer		
Deepak PODDAR	(91) 22 6622 1016	deepak.poddar@in.daiwacm.com
Materials		
Nirmal RAGHAVAN	(91) 22 6622 1018	nirmal.raghavan@in.daiwacm.com
Oil and Gas; Utilities		0 0
SINGAPORE		
	(6) 6 6 5	1: 110 1:
Adrian LOH	(65) 6499 6548	adrian.loh@sg.daiwacm.com
		of Oil and Gas; Oil and Gas (ASEAN and
China); Capital Goods (S		
Srikanth VADLAMANI	(65) 6499 6570	srikanth.vadlamani@sg.daiwacm.com
Banking (ASEAN)		
Dunking (ADIZALV)		
David LUM	(65) 6329 2102	david.lum@sg.daiwacm.com

SINGAPORE				
Adrian LOH	(65) 6499 6548	adrian.loh@sg.daiwacm.com		
Head of Singapore Research, Regional Head of Oil and Gas; Oil and Gas (ASEAN and China); Capital Goods (Singapore)				
Srikanth VADLAMANI	(65) 6499 6570	srikanth.vadlamani@sg.daiwacm.com		
Banking (ASEAN)				
David LUM	(65) 6329 2102	david.lum@sg.daiwacm.com		
Property and REITs				
Ramakrishna MARUVADA	(65) 6499 6543	ramakrishna.maruvada@sg.daiwacm.com		
Head of ASEAN & India T	elecommunications;	Telecommunications (ASEAN & India)		



Daiwa's Offices

Daiwa's Offices			
Office / Branch / Affiliate	Address	Tel	Fax
DAIWA SECURITIES GROUP INC			
HEAD OFFICE	Gran Tokyo North Tower, 1-9-1, Marunouchi, Chiyoda-ku, Tokyo, 100-6753	(81) 3 5555 3111	(81) 3 5555 0661
Daiwa Securities Trust Company	One Evertrust Plaza, Jersey City, NJ 07302, U.S.A.	(1) 201 333 7300	(1) 201 333 7726
Daiwa Securities Trust and Banking (Europe) PLC (Head Office)	5 King William Street, London EC4N 7JB, United Kingdom	(44) 207 320 8000	(44) 207 410 0129
Daiwa Europe Trustees (Ireland) Ltd	Level 3, Block 5, Harcourt Centre, Harcourt Road, Dublin 2, Ireland	(353) 1 603 9900	(353) 1 478 3469
Daiwa Capital Markets America Inc	Financial Square, 32 Old Slip, New York, NY10005, U.S.A.	(1) 212 612 7000	(1) 212 612 7100
Daiwa Capital Markets America Inc. San Francisco Branch	555 California Street, Suite 3360, San Francisco, CA 94104, U.S.A.	(1) 415 955 8100	(1) 415 956 1935
Daiwa Capital Markets Europe Limited	5 King William Street, London EC4N 7AX, United Kingdom	(44) 20 7597 8000	(44) 20 7597 8600
Daiwa Capital Markets Europe Limited, Frankfurt Branch	Trianon Building, Mainzer Landstrasse 16, 60325 Frankfurt am Main, Federal Republic of Germany	(49) 69 717 080	(49) 69 723 340
Daiwa Capital Markets Europe Limited, Paris Representative Office	36, rue de Naples, 75008 Paris, France	(33) 1 56 262 200	(33) 1 47 550 808
Daiwa Capital Markets Europe Limited, London, Geneva Branch	50 rue du Rhône, P.O.Box 3198, 1211 Geneva 3, Switzerland	(41) 22 818 7400	(41) 22 818 7441
Daiwa Capital Markets Europe Limited, Moscow Representative Office	Midland Plaza 7th Floor, 10 Arbat Street, Moscow 119002, Russian Federation	(7) 495 641 3416	(7) 495 775 6238
Daiwa Capital Markets Europe Limited, Bahrain Branch	7th Floor, The Tower, Bahrain Commercial Complex, P.O. Box 30069, Manama, Bahrain	(973) 17 534 452	(973) 17 535 113
Daiwa Capital Markets Hong Kong Limited	Level 28, One Pacific Place, 88 Queensway, Hong Kong	(852) 2525 0121	(852) 2845 1621
Daiwa Capital Markets Singapore Limited	6 Shenton Way #26-08, DBS Building Tower Two, Singapore 068809, Republic of Singapore	(65) 6220 3666	(65) 6223 6198
Daiwa Capital Markets Australia Limited	Level 34, Rialto North Tower, 525 Collins Street, Melbourne, Victoria 3000, Australia	(61) 3 9916 1300	(61) 3 9916 1330
DBP-Daiwa Capital Markets Philippines, Inc	18th Floor, Citibank Tower, 8741 Paseo de Roxas, Salcedo Village, Makati City, Republic of the Philippines	(632) 813 7344	(632) 848 0105
Daiwa-Cathay Capital Markets Co Ltd	14/F, 200, Keelung Road, Sec 1, Taipei, Taiwan, R.O.C.	(886) 2 2723 9698	(886) 2 2345 3638
Daiwa Securities Capital Markets Korea Co., Ltd.	One IFC, 10 Gukjegeumyung-Ro, Yeouido-dong, Yeongdeungpo-gu, Seoul, 150-876, Korea	(82) 2 787 9100	(82) 2 787 9191
Daiwa Securities Capital Markets Co Ltd, Beijing Representative Office	Room 3503/3504, SK Tower, No.6 Jia Jianguomen Wai Avenue, Chaoyang District, Beijing 100022, People's Republic of China	(86) 10 6500 6688	(86) 10 6500 3594
Daiwa SSC Securities Co Ltd	45/F, Hang Seng Tower, 1000 Lujiazui Ring Road, Pudong, Shanghai 200120, People's Republic of China	(86) 21 3858 2000	(86) 21 3858 2111
Daiwa Securities Capital Markets Co. Ltd, Bangkok Representative Office	18th Floor, M Thai Tower, All Seasons Place, 87 Wireless Road, Lumpini, Pathumwan, Bangkok 10330, Thailand	(66) 2 252 5650	(66) 2 252 5665
Daiwa Capital Markets India Private Ltd	10th Floor, 3 North Avenue, Maker Maxity, Bandra Kurla Complex, Bandra East, Mumbai – 400051, India	(91) 22 6622 1000	(91) 22 6622 1019
Daiwa Securities Capital Markets Co. Ltd, Hanoi Representative Office	Suite 405, Pacific Palace Building, 83B, Ly Thuong Kiet Street, Hoan Kiem Dist. Hanoi, Vietnam	(84) 4 3946 0460	(84) 4 3946 0461
DAIWA INSTITUTE OF RESEARCH LTD			
HEAD OFFICE	15-6, Fuyuki, Koto-ku, Tokyo, 135-8460, Japan	(81) 3 5620 5100	(81) 3 5620 5603
MARUNOUCHI OFFICE	Gran Tokyo North Tower, 1-9-1, Marunouchi, Chiyoda-ku, Tokyo, 100-6756	(81) 3 5555 7011	(81) 3 5202 2021
New York Research Center	11th Floor, Financial Square, 32 Old Slip, NY, NY 10005-3504, U.S.A.	(1) 212 612 6100	(1) 212 612 8417
London Research Centre	$3/\mathrm{F}, 5$ King William Street, London, EC4N 7AX, United Kingdom	(44) 207 597 8000	(44) 207 597 8550



Disclaimer

This publication is produced by Daiwa Securities Group Inc. and/or its non-U.S. affiliates, and distributed by Daiwa Securities Group Inc. and/or its non-U.S. affiliates, except to the extent expressly provided herein. This publication and the contents hereof are intended for information purposes only, and may be subject to change without further notice. Any use, disclosure, expressiy provided nerein. This publication and the contents nereof are intended for information purposes only, and may be subject to change without further notice. Any use, disclosure, distribution, dissemination, copying, printing or reliance on this publication for any other purpose without our prior consent or approval is strictly prohibited. Neither Daiwa Securities Group Inc. nor any of its respective parent, holding, subsidiaries or affiliates, nor any of its respective directors, officers, servants and employees, represent nor warrant the accuracy or completeness of the information contained herein or as to the existence of other facts which might be significant, and will not accept any responsibility or liability whatsoever for any use of or reliance upon this publication or any of the contents hereof. Neither this publication, nor any content hereof, constitute, or are to be construed as, an offer or solicitation of an offer to buy or sell any of the securities or investments mentioned herein in any country or jurisdiction nor, unless expressly provided, any recommendation or investment opinion or advice. Any view, recommendation, opinion or advice expressed in this publication may not necessarily reflect those of Daiwa Securities Capital Markets Co. Ltd., and/or its affiliates nor any of its respective directors, officers, servants and employees except where the publication states otherwise. This research report is not to be relied upon by any person in making any investment decision or otherwise advising with respect to, or dealing in, the securities mentioned, as it does not take into account the specific investment objectives, financial situation and particular needs of any person.

Daiwa Securities Group Inc., its subsidiaries or affiliates, or its or their respective directors, officers and employees from time to time have trades as principals, or have positions in, or have other interests in the securities of the company under research including derivatives in respect of such securities or may have also performed investment banking and other services for the issuer of such securities. The following are additional disclosures.

Daiwa Securities Co. Ltd. and Daiwa Securities Group Inc.
Daiwa Securities Co. Ltd. is a subsidiary of Daiwa Securities Group Inc.
Investment Banking Relationship

Within the preceding 12 months, The subsidiaries and/or affiliates of Daiwa Securities Group Inc. * has lead-managed public offerings and/or secondary offerings (excluding straight bonds) of the securities of the following companies: Rexlot Holdings Limited (555 HK); China Outfitters Holdings Limited (1146 HK); Beijing Jingneng Clean Energy Co. Limited (579 HK); Infraware Inc. (041020 KS); Jiangnan Group Limited (1366 HK); Huadian Fuxin Energy Corporation Limited (816 HK).

*Subsidiaries of Daiwa Securities Group Inc. for the purposes of this section shall mean any one or more of: Daiwa Capital Markets Hong Kong Limited, Daiwa Capital Markets Australia Limited, Daiwa Capi

Hong Kong
This research is distributed in Hong Kong by Daiwa Capital Markets Hong Kong Limited ("DHK") which is regulated by the Hong Kong Securities and Futures Commission. Recipients of this research in Hong Kong may contact DHK in respect of any matter arising from or in connection with this research.

For "Ownership of Securities" information, please visit BlueMatrix disclosure Link at https://daiwa3.bluematrix.com/sellside/Disclosures.action.

Investment Banking Relationship

For "Investment Banking Relationship", please visit BlueMatrix disclosure Link at https://daiwa3.bluematrix.com/sellside/Disclosures.action. Relevant Relationship (DHK)

DHK may from time to time have an individual employed by or associated with it serves as an officer of any of the companies under its research coverage. DHK market making

DHK may from time to time make a market in securities covered by this research.

This research is distributed in Singapore by Daiwa Capital Markets Singapore Limited and it may only be distributed in Singapore to accredited investors, expert investors and institutional investors as defined in the Financial Advisers Regulations and the Securities and Futures Act (Chapter 289), as amended from time to time. By virtue of distribution to these category of investors, Daiwa Capital Markets Singapore Limited and its representatives are not required to comply with Section 36 of the Financial Advisers Act (Chapter 110) (Section 36 relates to disclosure of Daiwa Capital Markets Singapore Limited's interest and/or its representative's interest in securities). Recipients of this research in Singapore may contact Daiwa Capital Markets Singapore Limited in respect of any matter arising from or in connection with the research.

Australia

Australia
This research is distributed in Australia by Daiwa Capital Markets Stockbroking Limited and it may only be distributed in Australia to wholesale investors within the meaning of the Corporations Act. Recipients of this research in Australia may contact Daiwa Capital Markets Stockbroking Limited in respect of any matter arising from or in connection with the research. Ownership of Securities

For "Ownership of Securities" information, please visit BlueMatrix disclosure Link at https://daiwa3.bluematrix.com/sellside/Disclosures.action.

India

This research is distributed by Daiwa Capital Markets India Private Limited (DAIWA) which is an intermediary registered with Securities & Exchange Board of India. This report is not to be considered as an offer or solicitation for any dealings in securities. While the information in this report has been compiled by DAIWA in good faith from sources believed to be reliable, no representation or warranty, express of implied, is made or given as to its accuracy, completeness or correctness. DAIWA its officers, employees, representatives and agents accept no liability whatsoever for any loss or damage whether direct, indirect, consequential or otherwise howseever arising (whether in negligence or otherwise) out of or in connection with or from any use of or reliance on the contents of and/or omissions from this document. Consequently DAIWA expressly disclaims any and all liability for, or based on or relating to any such information contained in or errors in or omissions in this report. Accordingly, you are recommended to seek your own legal, tax or other advice and should rely solely on your own judgment, review and analysis, in in or errors in or omissions in this report. Accordingly, you are recommended to seek your own legal, tax or other advice and should rely solely on your own judgment, review and analysis, in evaluating the information in this document. The data contained in this document is subject to change without any prior notice DAIWA reserves its right to modify this report as maybe required from time to time. DAIWA is committed to providing independent recommendations to its Clients and would be happy to provide any information in response to any query from its Clients. This report is strictly confidential and is being furnished to you solely for your information. The information contained in this document should not be reproduced (in whole or in part) or redistributed in any form to any other person. We and our group companies, affiliates, officers, directors and employees may from time to time, have long or short positions, in and buy sell the securities thereof, of company(ies) mentioned herein or be engaged in any other transactions involving such securities and earn brokerage or other compensation or act as advisor or have the potential conflict of interest with respect to any recommendation and related information or opinion. DAIWA prohibits its analyst and their family members from maintaining a financial interest in the securities or derivatives of any companies that the analyst cover. This report is not intended or directed for distribution to, or use by any person, citizen or entity which is resident or located in any state or country or jurisdiction where such publication, distribution or use would be contrary to any statutory legislation, or regulation which would require DAIWA and its affiliates/ group companies to any registration or licensing requirements. The views expressed in the report accurately reflect the analyst's personal views about the securities and issuers that are subject of the Report, and that no part of the analyst's compensation was, is or will be directly or indirectly, related to the rec

This research is distributed in Taiwan by Daiwa-Cathay Capital Markets Co., Ltd and it may only be distributed in Taiwan to institutional investors or specific investors who have signed recommendation contracts with Daiwa-Cathay Capital Markets Co., Ltd in accordance with the Operational Regulations Governing Securities Firms Recommending Trades in Securities to Customers. Recipients of this research in Taiwan may contact Daiwa-Cathay Capital Markets Co., Ltd in respect of any matter arising from or in connection with the research.

Philippines
This research is distributed in the Philippines by DBP-Daiwa Capital Markets Philippines, Inc. which is regulated by the Philippines Securities and Exchange Commission and the Philippines Stock Exchange, Inc. Recipients of this research in the Philippines may contact DBP-Daiwa Capital Markets Philippines, Inc. in respect of any matter arising from or in connection with the research. DBP-Daiwa Capital Markets Philippines, Inc. in respect of any matter arising from or in connection with the research. DBP-Daiwa Capital Markets Philippines, Inc. in respect of any matter arising from or in connection with the research. DBP-Daiwa Capital Markets Philippines, Inc. may have positions or may be materially interested in the securities in any of the markets mentioned in the publication or may have performed other services for the issuers of such securities.

For relevant securities and trading rules please visit SEC and PSE Link at http://www.pse.com.ph/ respectively.

United Kingdom

This research report is produced by Daiwa Securities Capital Markets Co., Ltd and/or its affiliates and is distributed by Daiwa Capital Markets Europe Limited in the European Union, Iceland, Liechtenstein, Norway and Switzerland. Daiwa Capital Markets Europe Limited is authorised and regulated by The Financial Services Authority ("FSA") and is a member of the London Stock Exchange, Chi-X, Eurex and NYSE Liffe. Daiwa Capital Markets Europe Limited is authorised and regulated by The Financial Services Authority ("FSA") and is a member of the London Stock Exchange, Chi-X, Eurex and NYSE Liffe. Daiwa Capital Markets Europe Limited and its affiliates may, from time to time, to the extent permitted by law, participate or invest in other financing transactions with the issuers of the securities referred to herein (the "Securities"), perform services for or solicit business from such issuers, and/or have a position or effect transactions in the Securities or options thereof and/or may have acted as an underwriter during the past twelve months for the issuer of such securities. In addition, employees of Daiwa Capital Markets Europe Limited and its affiliates may have positions and effect transactions in such securities or options and may serve as Directors of such issuers. Daiwa Capital Markets Europe Limited may, to the extent permitted by applicable UK law and other applicable law or regulation, effect transactions in the Securities before this material is published to recipients.



This publication is intended for investors who are not Retail Clients in the United Kingdom within the meaning of the Rules of the FSA and should not therefore be distributed to such Retail Clients in the United Kingdom. Should you enter into investment business with Daiwa Capital Markets Europe's affiliates outside the United Kingdom, we are obliged to advise that the protection afforded by the United Kingdom regulatory system may not apply; in particular, the benefits of the Financial Services Compensation Scheme may not be available.

Daiwa Capital Markets Europe Limited has in place organisational arrangements for the prevention and avoidance of conflicts of interest. Our conflict management policy is available at http://www.uk.daiwacm.com/about-us/corporate-governance-and-regulatory. Regulatory disclosures of investment banking relationships are available at https://daiwa3.bluematrix.com/sellside/Disclosures.action.

Germany

This document has been approved by Daiwa Capital Markets Europe Limited and is distributed in Germany by Daiwa Capital Markets Europe Limited, Niederlassung Frankfurt which is regulated by BaFin (Bundesanstalt fuer Finanzdienstleistungsaufsicht) for the conduct of business in Germany.

This research material is issued/compiled by Daiwa Capital Markets Europe Limited, Bahrain Branch, regulated by The Central Bank of Bahrain and holds Investment Business Firm – Category 2 license and having its official place of business at the Bahrain World Trade Centre, South Tower, 7th floor, P.O. Box 30069, Manama, Kingdom of Bahrain. Tel No. +973 17534452 Fax No. +973 535113

This material is provided as a reference for making investment decisions and is not intended to be a solicitation for investment. Investment decisions should be made at your own discretion and risk. Accordingly, no representation or warranty, express or implicit, is made and is not intended to be a solicitation for investment decisions anough the made at your own discretion and risk. Accordingly, no representation or warranty, express or implicit, is made as to and no reliance should be placed on the fairness, accuracy, completeness or correctness of the information and opinions contained in this document, Content herein is based on information available at the time the research material was prepared and may be amended or otherwise changed in the future without notice. All information is intended for the private use of the person to whom it is provided without any liability whatsoever on the part of Daiwa Capital Markets Europe Limited, Bahrain Branch, any associated company or the employees thereof. If you are in doubt about the suitability of the product or the research material itself, please consult your own financial adviser. Daiwa Capital Markets Europe Limited, Bahrain Branch retains all rights related to the content of this material, which may not be redistributed or otherwise transmitted

United States

This report is distributed in the U.S. by Daiwa Capital Markets America Inc. (DCMA). It may not be accurate or complete and should not be relied upon as such. It reflects the preparer's views at the time of its preparation, but may not reflect events occurring after its preparation; nor does it reflect DCMA's views at any time. Neither DCMA nor the preparer has any obligation to update this report or to continue to prepare research on this subject. This report is not an offer to sell or the solicitation of any offer to buy securities. Unless this report says otherwise, any recommendation it makes is risky and appropriate only for sophisticated speculative investors able to incur significant losses. Readers should consult their financial advisors to determine whether any such recommendation is consistent with their own investment objectives, financial situation and needs. This report does not recommend to U.S. recipients the use of any of DCMA's non-U.S. affiliates to effect trades in any security and is not supplied with any understanding that U.S. recipients of this report will direct commission business to such non-U.S. entities. Unless applicable law permits otherwise, non-U.S. customers wishing to effect a transaction in any securities referenced in this material should contact a Daiwa entity in their local jurisdiction. Most countries throughout the world have their own laws regulating the types of securities and other investment products which may be offered to their residents, as well as a process for doing so. As a result, the securities discussed in this report may not be eligible for sales in some jurisdictions. Customers wishing to obtain further information about this report should contact DCMA: Daiwa Capital Markets America Inc., Financial Square, 32 Old Slip, New York, New York 10005 (telephone 212-612-7000).

Ownership of Securities

For "Ownership of Securities" information please visit BlueMatrix disclosure Link at https://daiwa3.bluematrix.com/sellside/Disclosures.action.

 $\underline{Investment\ Banking\ Relationships}\\ For\ "Investment\ Banking\ Relationships"\ please\ visit\ Blue Matrix\ disclosure\ link\ at\ \underline{https://daiwa3.bluematrix.com/sellside/Disclosures.action.}$

DCMA Market Making

For "DCMA Market Making" please visit BlueMatrix disclosure link at https://daiwa3.bluematrix.com/sellside/Disclosures.action.

Research Analyst Conflicts

For updates on "Research Analyst Conflicts" please visit BlueMatrix disclosure link at https://daiwa3.bluematrix.com/sellside/Disclosures.action. The principal research analysts who prepared this report have no financial interest in securities of the issuers covered in the report, are not (nor are any members of their household) an officer, director or advisory board member of the issuer(s) covered in the report, and are not aware of any material relevant conflict of interest involving the analyst or DCMA, and did not receive any compensation from the issuer during the past 12 months except as noted: no exceptions.

Research Analyst Certification

For updates on "Research Analyst Certification" and "Rating System" please visit BlueMatrix disclosure link at https://daiwa3.bluematrix.com/sellside/Disclosures.action. The views about any and all of the subject securities and issuers expressed in this Research Report accurately reflect the personal views of the research analyst(s) primarily responsible for this report (or the views of the firm producing the report if no individual analysts[s] is named on the report); and no part of the compensation of such analyst(s) (or no part of the compensation of the firm if no individual analysts[s] is named on the report) was, is, or will be directly or indirectly related to the specific recommendations or views contained in this Research Report.

The following explains the rating system in the report as compared to relevant local indices, based on the beliefs of the author of the report.

- "I": the security could outperform the local index by more than 15% over the next six months.

 "2": the security is expected to outperform the local index by 5-15% over the next six months.

 "3": the security is expected to perform thin 5% of the local index (better or worse) over the next six months.

 "4": the security is expected to underperform the local index by 5-15% over the next six months.

 "5": the security could underperform the local index by more than 15% over the next six months.

Additional information may be available upon request.

Japan - additional notification items pursuant to Article 37 of the Financial Instruments and Exchange Law (This Notification is only applicable where report is distributed by Daiwa Securities Co. Ltd.)

If you decide to enter into a business arrangement with us based on the information described in materials presented along with this document, we ask you to pay close attention to the In addition to the purchase price of a financial instrument, we will collect a trading commission* for each transaction as agreed beforehand with you. Since commissions may be included in

- the purchase price or may not be charged for certain transactions, we recommend that you confirm the commission for each transaction.
- In some cases, we may also charge a maximum of ¥2 million (including tax) per year as a standing proxy fee for our deposit of your securities, if you are a non-resident of Japan. For derivative and margin transactions etc., we may require collateral or margin requirements in accordance with an agreement made beforehand with you. Ordinarily in such cases, the

- amount of the transactions etc., we may require contact or margin requirements in accordance with an agreement made beforenand with you. Ordinarily in such cases, the amount of the transaction will be in excess of the required collateral or margin requirements.

 There is a risk that you will incur losses on your transactions due to changes in the market price of financial instruments based on fluctuations in interest rates, exchange rates, stock prices, real estate prices, commodity prices, and others. In addition, depending on the content of the transaction, the loss could exceed the amount of the collateral or margin requirements.

 There may be a difference between bid price etc. and ask price etc. of OTC derivatives handled by us.

 Before engaging in any trading, please thoroughly confirm accounting and tax treatments regarding your trading in financial instruments with such experts as certified public accountants.

 *The amount of the trading commission cannot be stated here in advance because it will be determined between our company and you based on current market conditions and the content of each transaction etc.

When making an actual transaction, please be sure to carefully read the materials presented to you prior to the execution of agreement, and to take responsibility for your own decisions regarding the signing of the agreement with us.

Corporate Name: Daiwa Securities Co. Ltd.

Financial instruments firm: chief of Kanto Local Finance Bureau (Kin-sho) No.108 Japan Securities Dealers Association, Financial Futures Association of Japan Japan Securities Investment Advisers Association Memberships:

Type II Financial Instruments Firms Association